



2016  The Foundations of Catholic Health

GRATITUDE

REPORT



Continuing & Home Care Foundation | Kenmore Mercy Foundation | Mercy Hospital Foundation
Mount St. Mary's Hospital Foundation | Sisters Hospital Foundation

The Foundations of Catholic Health



Joe McDonald
President & CEO, Catholic Health

On behalf of the Foundations of Catholic Health, I am pleased to present this 2016 Gratitude Report highlighting our five Foundations – Continuing & Home Care Foundation, Kenmore Mercy Foundation, Mercy Hospital Foundation, Mount St. Mary's Hospital Foundation and Sisters Hospital Foundation.

While each Foundation serves a particular hospital or care facility, they are all connected by the Catholic Health mission – revealing the healing love of Jesus to those in need. This annual “Gratitude” report demonstrates how the generosity of our donors is directly connected to the high quality care our facilities provide across Western New York. Donor support enables Catholic Health to build lasting connections with our patients, caring for the whole person – mind, body

and spirit – and standing beside them, long after they've left our care.

The stories included in this report offer examples of the exceptional care made possible when you give to the Foundations. As faithful stewards of the donations our supporters provide, we are able to fund new technologies and medical advances that help ensure Catholic Health continues at the leading edge of patient care.

On behalf of the Foundations of Catholic Health, I thank the many people who bring it all together and make it happen – our Board Members, physicians, associates, generous donors and many supporters. May our connections in caring continue to strengthen and spread the healing power of Christ throughout our community. 🙏

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**Ex-officio



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Roxanne Jakubowski, Mount St. Mary's Hospital Foundation
Julienne Ricchiazzi, Kenmore Mercy Foundation
Kristen Smerka, Sisters Hospital Foundation

Pictured on the cover:

Top Left:
Mercy Comprehensive Care Center associate Darlene Schneck holding Malik Johnson

Top Right:
Dr. Tej Kaul Pediatrician at Mount St. Mary's Neighborhood Health Center with patient Re'Janae Smith

Middle Left:
Sr. M. Frances Joseph Piazza, OSF comforts NICU babies at Sisters of Charity Hospital

Middle Right:
Home Care physical therapist Tim Nosbisch working with patient Kevin Wright

Bottom:
George Carncross, Kenmore Mercy Hospital Volunteer

Pictured on the back cover (from left to right):

Re'Janae Smith with mother Shanika Jones at Mount St. Mary's Neighborhood Health Center



Pictured above
Danielle with her children Jayniya, Kenyon, Jamarion
and Kingston enjoying the MCCC Picnic

A Heartfelt Cause

Grant helps Mercy's Comprehensive Care Center provide health and hope

This past year, Mercy's Comprehensive Care Center (MCCC), located in one of Buffalo's poorest neighborhood's received a \$165,770 national grant from the AstraZeneca HealthCare Foundation to support its Heart Smart for Life heart disease education and prevention program. Mercy Hospital Foundation applied for the grant and was one of only two new recipients selected nationwide.

Located on Louisiana Street next to the Perry Housing Projects, MCCC is a division of Mercy Hospital that opened in 2011 to address racial and economic disparities in healthcare. The center's healthcare team includes doctors, nurses, specialists, social workers, and nutritionists, working together to offer health and hope to the poor.

"No one is turned away and we look to ensure basic needs are met as part of our child and family-focused healthcare programs," explains Jeanne O'Hara,

Office Manager at MCCC. "Patients can't care for their health if they don't have basic necessities – food, clothes, shelter and transportation to medical appointments. We are truly a comprehensive care center."

The AstraZeneca grant supports the Heart Smart program at MCCC, which includes monthly classes in the center's community room, incentives for patients to attend the classes, gift cards to help participants purchase healthy foods, and other services.

"It is the little things we do that make a big difference," concludes O'Hara.



DONOR SPOTLIGHT



Pictured above
Joyce Family

A Family Honor

Children of Dr. John J. Joyce, long-time dental staff member at Mercy Hospital, honor parents with gift.

John J. Joyce, DDS was a longtime member of the dental staff at Mercy Hospital and operated a private practice on Seneca Street in Buffalo. He practiced as an oral surgeon at the hospital, and served the dental needs of the Sisters of Mercy who resided nearby.

After his wife, Noel, passed away in 2008, Dr. Joyce had some health issues that landed him in Mercy Hospital. His son, Dan, one of eight children, remembers looking out from an eighth floor corner window and seeing his father's life unfold before him.

"It really left an imprint on me," Dan recalls. "I could see McKinley Parkway where he grew up; his high school, South Park; and Seneca Street where I lived as a child and where he had his dental practice. And at the center of it all was Mercy Hospital, where he cared for people for so many years."

Dr. Joyce passed away at the age of 82. Much of his estate had gone to provide nursing care for his wife and himself, but there was a small sum remaining. Dan suggested to his siblings that they donate the money to Mercy Hospital in honor of their mom and dad. "Not one of my brothers or sisters hesitated in agreeing," Dan added. "We were able to donate about \$10,000 to support a pediatric waiting area in the hospital's new Emergency Department."



Pictured above
Buffalo Sabres Alumni Association
Annual Wine Festival

A Gift in 3D


3D Mammography Technology purchased at Mount St. Mary's with help of Buffalo Sabres Alumni Association gift

Mount St. Mary's Hospital was able to purchase the latest 3D mammography technology for its Breast Care Center in the Diagnostic Imaging Department, thanks to some former hockey players, a planned gift and the work of the hospital's Foundation.

The Buffalo Sabres Alumni Association's \$10,000 gift, and a planned bequest from an individual benefactor, combined to fund the technology at Mount St. Mary's, one of the first hospitals in the area to introduce 3D mammography.

"The Buffalo Sabres Alumni Association has a longstanding commitment to breast cancer care and we are very pleased to help fund this important diagnostic equipment," said Nancy Martin of the Association. The funds were raised through the Alumni Association's annual Wine Festival.

Julie Berrigan, Executive Director of the Mount St. Mary's Hospital Foundation, notes the technology is the next generation in breast cancer detection. The hospital performs 5,000 mammography scans each year and the new equipment will greatly increase efficiencies, notably immediate access to 3D as needed for certain patients.

"The purchase of the 3D mammography system demonstrates our commitment to provide the best possible care for our patients," she explains. "We are grateful to the Sabres alumni and the vision of a kind donor to leave a lasting impact." 



DONOR SPOTLIGHT



Pictured above
Ashley Schiavi, Pediatric Care Coordinator
with patients T'Keiyah and J'Keiyah

A Healthy Start

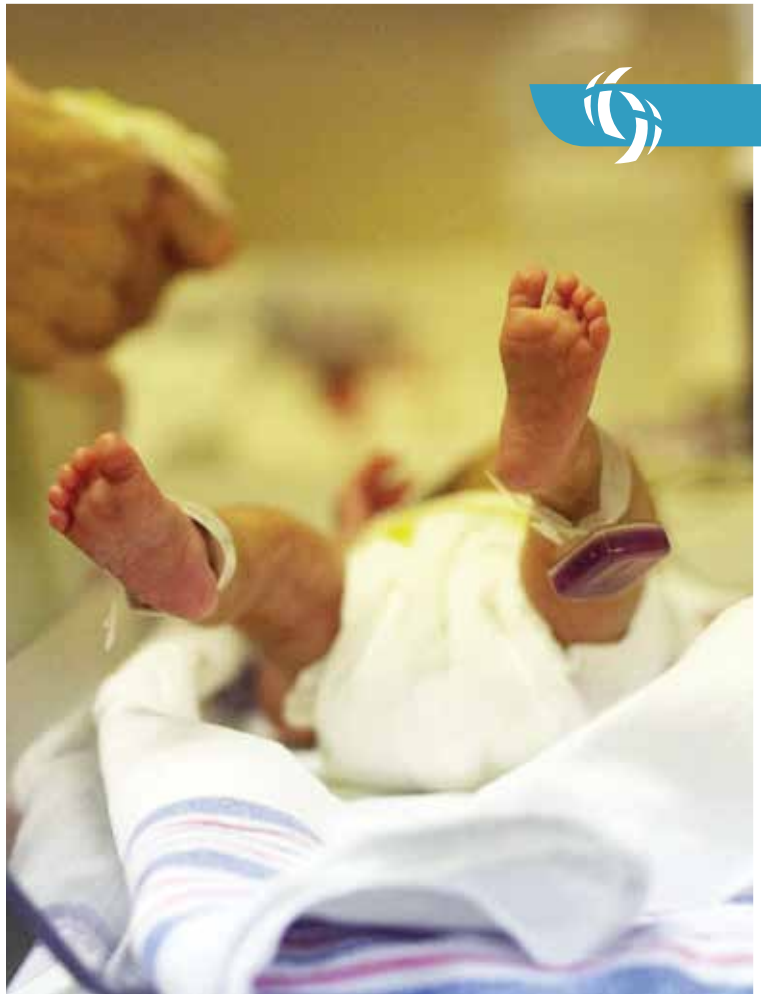
Tower Foundation grant supports children's mental health program at Neighborhood Health Center in Niagara Falls

This past year, the Mount St. Mary's Neighborhood Health Center and the Peter and Elizabeth C. Tower Foundation partnered to create a unique program that provides behavioral health screening services for pediatric and OB/GYN patients at the center.

A \$190,000 grant, managed through the Mount St. Mary's Hospital Foundation, is being used to address behavioral health issues early for young people and their families in the City of Niagara Falls and surrounding area, over the next three years.

"The Tower Foundation and the Neighborhood Health Center share aligned missions – we both have great interest in children's health and well-being," notes Tracy Sawicki, Executive Director of the Tower Foundation. "This initiative fits our priorities, particularly in Niagara County, and is extended over three years to allow planning and ramp-up time in creating the most effective program."

The Neighborhood Health Center serves over 2,300 pediatric and obstetrical patients each year in an area of the city where families often struggle for basic needs. The new program aims to improve maternal and child mental health through early intervention and education. Within the first month of the program launch, over 90 screens were performed on children.



Pictured at top
NICU graduates join in the Sisters of Charity Hospital NICU Wall Breaking Ceremony

Pictured at bottom
Relocation and expansion blueprint for new NICU


A Growing Need

Sisters Hospital Foundation guides fundraising effort for expanded Neonatal Intensive Care Unit

Sisters of Charity Hospital delivers more babies than any other hospital in New York west of Syracuse, averaging approximately 3,400 deliveries a year. As the number of babies delivered at Sisters Hospital continues to grow, so does the need for care in the hospital's Neonatal Intensive Care Unit (NICU), which operates at full capacity most of the time.

That's why Sisters Hospital Foundation initiated a capital campaign last year to raise \$1.5 million to help fund an \$8.8 million expansion of the NICU to meet the growing need for this specialized care. The campaign will support the complete redesign and relocation of the unit, which will expand from 20 to 40 beds and feature many new efficiencies.

"Since nothing is more important than the survival and health of our babies, the need for an expanded NICU at Sisters Hospital is very clear," says Anne Snyder, Executive Director of Sisters Hospital Foundation. "The community also recognizes the importance of the project for our community, evidenced by the fact that we have exceeded our initial fundraising goal."

Construction on the expanded NICU has begun, with completion anticipated by early next year. 



DONOR SPOTLIGHT



Pictured above
Michael Lawley and Michael Appelbaum

A Personal Experience

Co-chairs of fundraising campaign have strong ties to expanded NICU project

Michael Lawley and Michael Appelbaum, friends since their days at Canisius High School, were co-chairmen of the capital campaign for the expanded Neonatal Intensive Care Unit (NICU) at Sisters Hospital. Kirsten Lawley and Gwen Appelbaum joined their husbands in the successful campaign, as both families are very familiar with the NICU.

The Lawley's daughter – now 13 years old – and the Appelbaum's twin boys – now 11 years old – each spent about a month in the NICU when they were born at Sisters Hospital. The Lawley and Appelbaum families have been strong supporters of the hospital ever since.

In addition to co-chairing the campaign for the NICU project, the families have both supported the project personally. Lawley Insurance was also a major corporate supporter of the project.

"Having that experience and seeing how the NICU cared for those little angels left a lasting impression," says Lawley, principal of Lawley Insurance. "I have always been happy to serve on Sisters Hospital Foundation's board and we are thankful for the support our community has showed for this important project."



Pictured above
Michael Austin, President of Rotary Club of Kenmore

An Easier Ride


Foundation grant funds innovative, new patient transport chairs

Both patients and associates at Kenmore Mercy Hospital are getting comfortable with eleven new patient transport chairs purchased by the Foundation this past year.

Made by Stryker Medical, the modern looking chairs provide a safer, more comfortable ride for the patient. The ergonomically designed chairs are used during patient admission and discharge. The unique design offers easy patient access with swing away footrests and stand assist arms for convenience.

For associates, features such as a one-touch foot brake, convenient storage for charts and oxygen tanks, and large, easy rolling wheels make their jobs easier and more efficient.

“These are the next generation of wheelchairs – the ride is smoother and the chair is so much easier to push,” says Cheryl Hayes, N.P., Vice President of Patient Care Services at the hospital.

The hospital has more than 120 wheelchairs, which are in constant use throughout the facility. The sturdy new chairs are equipped fixed components including footrests that fold out of the way to allow for the patient to stand. The chairs were created by Michael Graves, an American architect highly recognized for his innovative work in the product design field. 



DONOR SPOTLIGHT



Pictured above

Rotary Club of Kenmore Members Mark Tramont, Jim Logan, Richard Graham, Chuck Patterson and Edward Markarian

An Extra Push

Kenmore Rotary gift adds to funding for patient transport chairs

For more than 90 years, the Rotary Club of Kenmore has generously supported organizations throughout Kenmore and Tonawanda, helping to improve the quality of life in the community.

It was in that spirit that the Rotary Club of Kenmore provided a grant of \$2,800 to the Kenmore Mercy Foundation to help with the purchase of new patient transport chairs at the hospital. The Foundation submitted a grant request to the Rotary and the club responded quickly after learning about the chairs and the benefits they offer patients and staff.

“We feel it is very important to support Kenmore Mercy Hospital, a major player in the healthcare of our residents,” says Mike Austin, president of Rotary Club of Kenmore. “We are proud to partner with the hospital to help advance the care of patients, especially since so many of our members have had family or their own personal experiences at Kenmore Mercy.”

The Rotary Club of Kenmore has long supported Kenmore Mercy, including the hospital’s recent emergency room expansion. The Rotary hosts three main fundraisers each year – a wine tasting and paper shredding events – to raise money for community outreach efforts such as the Kenmore Mercy grant.



Pictured above
Trisha Neal in Car Seat Safety Class


Safety Connections

Continuing Care Foundation provides grant to purchase car seats for safety training

Christina Lewis, Prenatal Education Coordinator at Catholic Health, provides more than 120 childbirth education and safety training classes every year for new parents in Western New York. She recently added 12 more classes in car seat safety training after seeing that many new parents do not understand how to use the seats properly.

Funding for the car seat safety training came from the Maria Love Fund with the help of the Continuing Care Foundation, enabling the purchase of 17 new car seats for families in need.

"Many of the young parents we serve do not have the resources to purchase a safe car seat," Christina says. "Now, in such cases, the grant helps us provide one."

The training classes are designed to help parents understand the importance of using the right sized car seat, in the right way, to ensure their child's safety. Parents in the program who have their own car seat, will have it evaluated using a SafeKids Worldwide tool to ensure it meets all the latest safety standards. Parents are taught proper installation of the seat, buckling the safety straps properly, and other important steps. 



DONOR SPOTLIGHT



Pictured above
Baby with new Pack 'n Play

A Family Matter

Chautauqua Regional Community Foundation grant supports Nurse-Family Partnership to care for pregnant women and their children

Low income, at-risk pregnant women now have more resources available to help them thanks to funding from the Chautauqua Regional Community Foundation (CRCF), a nonprofit, community corporation headquartered in Jamestown, NY.

The Continuing and Home Care Foundation received a grant of more than \$4,000 from CRCF to help support the Nurse-Family Partnership in Chautauqua County. The Nurse-Family Partnership is a collaborative effort between Catholic Health and the Chautauqua County Department of Health to provide home visits for women in the county during their pregnancy and for two years after the child is born.

Continuing and Home Care provides a supervisor to oversee the program, while the Chautauqua Department of Health provides the nurses for the home visits. Women enrolled in the program learn how to have a healthy pregnancy, how to care for their baby, and how to develop a plan for the future of the family. National, evidence-based outcomes demonstrate that the program has a strong, positive effect for both the mother and child.

"This grant request fit very well with our mission of enriching the quality of life in the Chautauqua region," explains Lisa Lynde, program officer with CRCF. "The goal of the CRCF is to help make a positive impact in many areas of our community."

Donor Impact

Mercy Hospital Foundation: Provided more than \$430,000 in total support

\$382,000



for new
Catheterization Lab

41



Mercy nurses received advanced certifications or clinical education



distributed
2,400 safe sleep
sacks for babies
born at Mercy



connected
nearly
2,000
at-risk children
and families to
Primary Care

Mount St. Mary's Hospital Foundation: Provided more than \$1.4 million in total support

New



private labor
& delivery suite
(\$125,000)



3D Mammography technology in our Imaging Center
(\$324,000)



New patient monitoring system
(\$234,000)

\$265,000 for support and services for the patients of Neighborhood Health Center:



Mattresses, Pillows, Bedding



Phlebotomy



Behavioral Health Screening

Sisters Hospital Foundation: Provided more than \$1.5 million in total support



Approaching
\$2 Million for Main Street Campus NICU Renovation Project

\$89,000
for **Cardiac Service Enhancements**
– across both campuses





\$50,000
to enhance programs and projects across both campuses




\$40,000
in Staff Education & Training – across both campuses


Kenmore Mercy Foundation: Provided more than \$1.3 million in total support



Surgical Instruments
(\$257,291)



Digital Portable X-Ray Unit
(\$180,000)



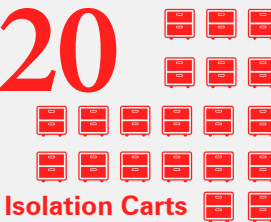
Stress Test Stress-Q System
stress test equipment/system
(\$50,000)

10




Alaris IV Pumps
(\$46,480)

20



Isolation Carts
(\$40,000)

36



Wheelchairs
(\$39,000)

Continuing & Home Care Foundation: Provided \$27,610 to support relating ministry



25
Portable cribs for Kids Program

Concrete Patio Renovations @ Father Baker Manor



Numerous patient items and needs:



Medication support



Bed assist rails



Wheelchairs

Your Generosity

Supporting Patient Care

Our physicians, nurses and caregivers provide outstanding care to our patients every day. The Foundations of Catholic Health are there to ensure that our team is able to provide quality care. What we are able to do together leads to so many positive, uplifting moments for our patients.

1. "Contributions" include philanthropy revenue derived from Annual Giving, Major Giving, Planned Giving, and Corporate & Foundation Giving.

2. The total represents the combined philanthropy generated through the efforts of Continuing & Home Care Foundation, Kenmore Mercy Foundation, Mercy Hospital Foundation, Sisters Hospital Foundation, Mount St. Mary's Hospital Foundation and Catholic Health in 2016.

TOTAL

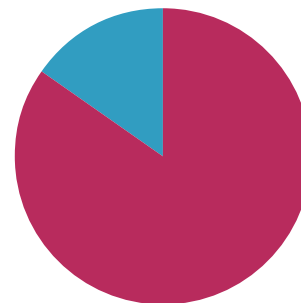
\$4,728,294²

CONTRIBUTIONS¹

SPECIAL EVENTS (NET)

\$720,124

\$4,008,170



To Give is to Care

Ways To Give...

TYPE AND FORM OF GIFT

BENEFIT TO THE FOUNDATION

BENEFIT TO YOU

Outright Gift:

- Cash
- Stocks/Securities
- Real Estate
- Insurance
- Vehicle

- Perpetual income
- Interest income used by the Foundation to fund various health ministries

- Income tax deduction
- No capital gains tax on appreciated gifts

Bequest:

- Cash
- Real Estate
- Personal Property
- Percentage/Remainder of Estate after other obligations have been satisfied

- Bequest will be held in perpetuity and invested to fund needs as designated by donor

- Possible estate tax deduction
- Opportunity to make a perpetual gift

Insurance Policies:

- Name Foundation as policy beneficiary
- Transfer policy ownership to The Foundations of Catholic Health

- Foundation receives full face value of policy upon death of the donor, or may receive current surrender value prior to donor's death

- Opportunity to make substantial future gift to a Foundation at current manageable costs
- Income tax deduction for the value of the transferred policy
- Premium payments may be deducted as gifts

Charitable Remainder Trusts:

- Cash
- Stocks/Securities
- Real Estate

- Foundation receives substantial future gift to support the projects named by the donor

- Variable or fixed income
- Option to defer income
- Income tax deduction
- Reduction of estate taxes
- No capital gains tax on appreciated gift (or deferral in some instances)

Charitable Lead Trusts:

- Cash
- Stocks/Securities
- Real Estate

- Income for duration of trust helps meet needs of Catholic Health ministries

- At end of trust period, principal returns to donor or heirs
- Principal can pass to others with little or no shrinkage
- Tax deduction

Retirement Plan/IRA:

- Name Foundation as beneficiary of death benefit

- Gift upon death of donor

- Opportunity to make a major gift
- Estate and income tax savings



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